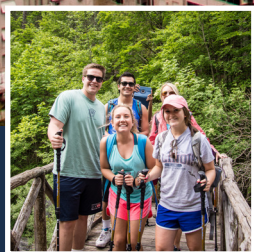
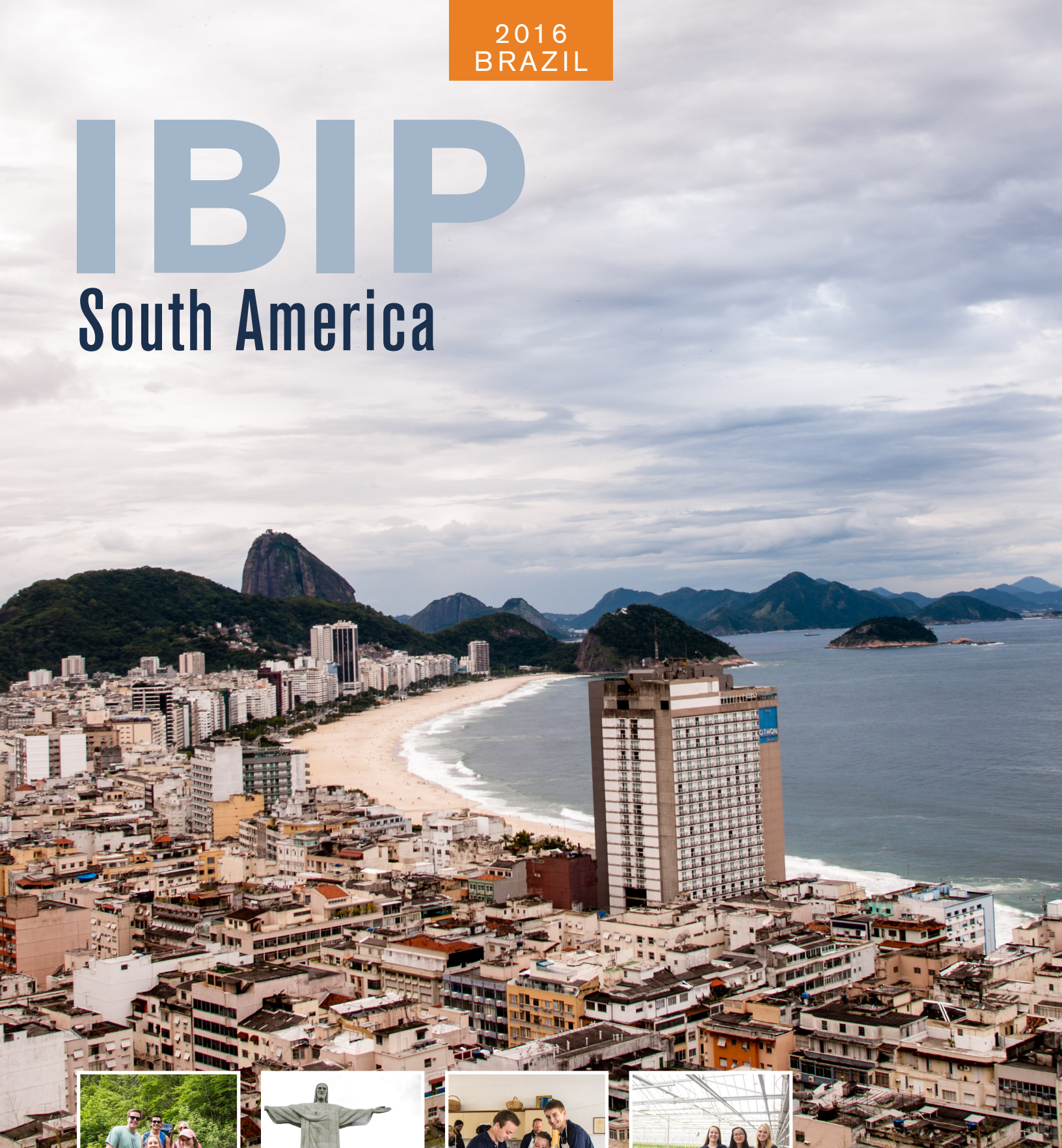


2016
BRAZIL

IBIP

South America



International Business Immersion Program

2016 Study Tour Information Package

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Sponsored by:

- University of Illinois College of ACES
- Generous support from corporate and private sponsors



www.ibip.illinois.edu

SYLLABUS

ACE 436

Spring 2016

INTERNATIONAL BUSINESS IMMERSION PROGRAM 2016

PROGRAM DESCRIPTION

The International Business Immersion Program (IBIP) selects premier undergraduate students to work in high-performance, interdisciplinary teams to explore the structure and challenges of the global agriculture and food industry. The primary goal of the program is to prepare the next generation of globally literate entrepreneurial leaders to identify and respond to challenges associated with business operations in the global marketplace. While IBIP is housed in the College of Agricultural, Consumer and Environmental Sciences and is cross-listed in the College of Business, its students are selected from diverse backgrounds, majors and interests.

The program combines an on-campus preparatory course each spring, culminating in an international experiential study tour that allows students to interact with industry professionals and witness the scope of the agriculture and food industry first-hand. Since 2001, the International Business Immersion Program has been refining exceptional young leaders through research, networking and experience to prepare them to hit the real world running.

COURSE FORMAT

The International Business Immersion Program to Brazil consists of three inseparable components:

1. A preparatory course held during the spring semester of 2016.
2. A 14-day immersion study tour (May 14–29, 2016) to Brazil where participants interact with company executives of national and multinational firms, farmers, regulators, expats, and consumers.
3. A six-week media technology short course followed by a presentation of the group's research findings during the fall semester of 2016.

OUR SPONSORS

IBIP is sponsored by: Bunge, CGB, CoBank, and OSI Group. In addition to: Roberts Experiential Education Fund, Illinois International, ACES Office of Academic Programs (Study Abroad), ACES Office of International Programs. IBIP is also sponsored by private donors and various corporate sponsors who support the program with generous financial and in-kind donations.

COURSE MATERIALS

All readings, assignments, and information will be provided on the course's Compass website. Additional information can be found on the IBIP website: ace.illinois.edu/ibip

EVALUATION OF COURSE PERFORMANCE

Grade Component	Percentage of Final Grade
<i>Group Work in Class: Discussions, Briefs, and Presentations</i>	30%
<i>Blog Assignments (Cultural blog, group blogs on trip)</i>	10%
<i>Reflection Paper (post-trip)</i>	5%
<i>Video Presentation</i>	25%
<i>Participation</i>	30%

LEADERSHIP DEVELOPMENT EXPECTATIONS

Attendance policy:

You are entitled to one unexcused absence. Nevertheless, you are responsible for turning in your assignments on time. The unexcused absence cannot be used on the risk management session, your presentations sessions, and any field visits in the US or abroad. Absence from scheduled field visits in the USA will only be excused for acceptable reasons, e.g. prior commitments related to your academic program. Absence from field visits abroad will only be justified in cases of serious illness or emergency. If you have to miss more sessions, email ahead of time justifying your absence. For each unjustified absence, there will be a 20-point deduction.

Peer group evaluation:

One of the goals of this class is to replicate how work in the real world takes place. Therefore, working in a group is an important component of the IBIP experience. We do acknowledge that the level of effort across group members can vary and will adjust grades from group projects accordingly. We will distribute forms that allow you to submit group grades separately for each of the following group projects: written research report, magazine article, and video project.

Participation:

The participation grade is based on behavior and performance inside of the classroom, during our field trips, and on the study tour. This includes—but is not limited to—being on time, being alert during presentations, and asking our guest speakers and hosts insightful questions.

The 3Ps of class conduct will be followed in IBIP: Preparation, Participation, and Promptness. These same factors will be important drivers of success throughout your career, beginning with your search for internships and jobs.

Preparation: Come to each class prepared to ask questions and discuss topics with the guest speakers.

Participation: Participation is crucial. A portion of your grade will be based on attendance, participation, and willingness to speak with and in front of your peers. Presence is not a sufficient condition for participation. You must be active (although not pushy) in asking questions and expressing views. The reason for this policy is that we want you to take full advantage of the opportunity to interact with professionals and develop communication skills. Practice makes perfect.

Promptness: One attribute of a successful professional is timeliness. Late arrival to class is disruptive and rude to guests and reflects poorly on the entire class and the university. If you have a difficult time getting to class, please make arrangements with the instructors in advance.

FLIGHT, LODGING, AND CONTACT INFORMATION

INTERNATIONAL FLIGHT ITINERARY

Saturday May 14, 2016

From Chicago O'Hare (ORD) to Sao Paulo Guarulhos Intl. Airport
 Flight #: United Airlines 0845
 Departure: 8:55 p.m. from ORD Terminal 1
 Arrival: 9:50 a.m. May 15
 Meals: Dinner

Saturday May 28, 2016

From Rio de Janeiro RJ, Brazil-Intl. Airport to Houston TX
 Flight #: United Airlines 0128
 Departure: 9:10 p.m.
 Arrival: 5:25 a.m. May 29
 Meals: Dinner

From Houston TX to Chicago O'Hare (ORD)
 Flight #: United Airlines 0638
 Departure: 7:15 a.m.
 Arrival: 9:55am to ORD Terminal 1

PRIMARY CONTACTS

Prof. Nick Paulson, Pedro Fernandes da Costa, and Prof. Mary Arends-Kuenning will be available via email during the trip. For emergencies only, contact us via cell phones. Office numbers are for contact prior to departure on May 14 or after return on May 29.

Dr. Nick Paulson

Office: 217-333-1812
 Mobile: 515-451-4712
 Email: npaulson@illinois.edu

Dr. Mary Arends-Kuenning

Office: 217-333-0753
 Mobile: 217-390-4694
 Email: marends@illinois.edu

Pedro Fernandes da Costa

Office: 217-265-7902
 Mobile: 859-539-4382
 Email: pmferna2@illinois.edu

If we make changes/additions to our itinerary after we have left, we will notify Meredith Blumthal, Director of ACES Study Abroad, of the changes and the new contact information. Meredith can be reached at:

Meredith Blumthal

College of Agricultural, Consumer and Environmental Sciences
 123 Mumford Hall, 1301 West Gregory Drive
 Urbana, IL 61801, USA
 Phone: 217-333-3380
 Email: mblumtha@illinois.edu

OTHER EMERGENCY CONTACTS

- University of Illinois Study Abroad Office 24-hour Emergency Line: 217-333-1216
 - o Note: This # rings to the U of I Police Department
- University of Illinois Emergency Dean, U of I Office of the Dean of Students: 217-333-0050
- You may also email our Assistant Director of International Health and Safety, Andrea Bordeau at bordeau@illinois.edu, if you have a question or concern related to a health and safety emergency abroad.

US State Department's Overseas Citizen Services

Your family may need to reach you because of an emergency at home or because they are worried about your welfare. If they can not reach us at one of our hotels or cell phones, they should call the State Department's Overseas Citizens Services. The State Department will relay the message to the consular officers in the country in which you are traveling. Consular officers will attempt to locate you, pass on urgent messages, and, consistent with the Privacy Act, report back to your family.

Overseas Citizens Services

Department of State

Room 4811, Washington, D.C. 20520

From within the U.S.: 1-888-407-4747

From outside the U.S.: 1-202-501-4444

travel.state.gov/content/passports/en/emergencies.html

ILLINOIS IBIP 2016 | BRAZIL

MAY 14-29, 2016 | IMMERSION TRIP ITINERARY

[SUBJECT TO CHANGE]

Saturday May 14

Attire: Casual

- | | |
|-----------|---|
| 6:00 p.m. | Meet at United Airlines ticket counter in O'Hare Intl. Airport Terminal 1
Check-in / Go through security as a group / Dinner on your own |
| 8:55 p.m. | Depart on United Airlines flight 0845 to São Paulo |

Sunday May 15 | SÃO PAULO

Attire: Casual | Blog Duty: Team 1

- | | |
|------------|---|
| 9:50 a.m. | Arrive at São Paulo Guarulhos International Airport |
| 11:00 a.m. | Meet Campus Brasil guides, transport to city |
| 12:30 p.m. | Safety & City Orientations
Lunch |
| 2:00 p.m. | City tour and visit to a local park |
| 7:00 p.m. | Welcome Dinner at a traditional Brazilian Churrascaria Steakhouse |

Accommodations

Hotel Feller Paulista
R. São Carlos do Pinhal, 200 - Bela Vista
São Paulo - SP, 01333-000
Phone: +55 (11) 3016-7500

Monday May 16 | SÃO PAULO

Attire: Polo & Khakis | Blog Duty: Team 2

- | | |
|-----------|---|
| Morning | Company visit |
| Noon | Lunch |
| Afternoon | Company visit |
| 4:00 p.m. | Agroicone Business Management Consultants: "Expertise in the analysis of global agribusiness; building scenarios and impact studies and tools for sustainability and environmental regulation; and the development of quantitative tools for long-term scenarios drawing" |
| Evening | Dinner with Marcelo and Willian from Agroicone |

Accommodations

Hotel Feller Paulista
R. São Carlos do Pinhal, 200 - Bela Vista
São Paulo - SP, 01333-000
Phone: +55 (11) 3016-7500

Tuesday May 17 | SÃO PAULO

Attire: Neat Casual | Blog Duty: Team 3

9:00 a.m.	CAEGESP large outdoor food and flower market, shops, and warehouses
Noon	Lunch
2:30 p.m.	IDEC (Brazilian Consumer Defense Institute)
Evening	Dinner on your own

Accommodations

Hotel Feller Paulista
R. São Carlos do Pinhal, 200 - Bela Vista
São Paulo - SP, 01333-000
Phone: +55 (11) 3016-7500

Wednesday May 18 | SÃO PAULO

Attire: Polo & Khakis | Blog Duty: Team 4

Morning	PepsiCo snack production facility in Sorocaba, SP
Noon	Transport to Piracicaba, SP & Lunch
2:30 p.m.	CTC: Centro de Tecnologia Canavieira (Sugarcane Technology Center)
4:30 p.m.	Graneli Mill (sugar cane production & harvest, ethanol plant)
Evening	Dinner

Accommodations

Antonio's Palace Hotel
Av. Independência, 2805 - Cidade Alta,
Piracicaba - SP, 13416-230
Phone: +55 (19) 3417-6000

Thursday May 19 | SÃO PAULO

Attire: Polo & Jeans | Blog Duty: Team 1

- 9:00 a.m.** Arrival at University of Sao Paulo Luiz de Queiroz College of Agriculture (USP-ESALQ)
- 10:00 a.m.** Attend Prof. João Martines' Microeconomics class with ESALQ students
Provide a short presentation on group research projects and purpose for IBIP trip to Brazil
- 12:30 p.m.** Seminar Lunch featuring Diego Sanches Correa, UIUC Political Science PhD alum
"The Political Climate in Brazil"
- 2:00 p.m.** ESALQ Faculty Lectures featuring topics [subject to change] such as:
 - a) infrastructure of small x large farms and their relationship with the government (organic cooperatives/regulations/marketing for small ag production examples);
 - b) Consumer preferences for food and the role of agriculture in shaping Brazilians' food preferences (high quality beef, angus, black swift and etc. + premium coffee);
 - c) sustainability and land value drivers;
- 4:30 p.m.** Visit to Pao de Acucar supermarket
- 7:00 p.m.** Traditional Brazilian BBQ dinner party

Accommodations

Antonio's Palace Hotel
Av. Independência, 2805 - Cidade Alta,
Piracicaba - SP, 13416-230
Phone: +55 (19) 3417-6000

Friday May 20 | SÃO PAULO TO PARANA

Attire: Polo & Jeans | Blog Duty: Team 2

- 7:15 a.m.** Check-out of hotel & depart for Campinas, SP
- 9:00 a.m.** EMBRAPA Environment – overview about Embrapa and the research areas in the unit
- 10:00 a.m.** Visit to the Free Air Carbon-Dioxide Enrichment (FACE) experiment
- 11:00 a.m.** Drive to 2nd Embrapa site + Lunch
- 1:30 p.m.** EMBRAPA Territorial Management
- 4:00 p.m.** Dinner on your own & shopping
- 6:30 p.m.** Depart for airport
- 9:20 p.m.** Flight to Foz do Iguaçu (Iguaçu Falls)
- 11:00 p.m.** Arrival at Foz do Iguaçu
- 12:00 a.m.** Arrival at hotel

Accommodations

Nadai Hotel
Av. República Argentina, 1332 - Centro
Foz do Iguaçu - PR, 85852-090
Phone: +55 (45) 3521-5050

Saturday May 21 | PARANA

Attire: Neat Casual | Blog Duty: Team 3

8:00 a.m.	Depart for 1.5 hour drive to Céu Azul
9:30 a.m.	LAR Cooperative Soybean Location: presentation on the cooperative system
11:30 a.m.	Depart LAR, return to Foz do Iguaçu
1:00 p.m.	Lunch
3:00 p.m.	Itaipu Dam: large hydroelectric dam of the Parana River located on the border of Brazil and Paraguay
Evening	Dinner

Accommodations

Nadai Hotel
 Av. República Argentina, 1332 - Centro
 Foz do Iguaçu - PR, 85852-090
 Phone: +55 (45) 3521-5050

Sunday May 22 | PARANA

Attire: *Casual (bring comfortable shoes for walking; be prepared to get wet)* | Blog Duty: Team 4

All Day	Tourism @ Foz do Iguaçu (Iguaçu Falls) National Park Optional: Macuco Safari boat tour under the falls (~\$55)
	Lunch on your own
Evening	Drive to Toledo City Dinner on your own

Accommodations

Hotel Maestro Executive
 R. Santos Dumont, 2959 - Centro
 Toledo-PR, 85900-010
 Phone: +55 45 3054-8191

Monday May 23 | PARANA

Attire: Polo & Khakis | Blog Duty: Team 1

7:30 a.m.	Depart Toledo City for Cascavel
8:30 a.m.	Coodetec / DOW Agro-Sciences
9:00 a.m.	Crop Protection & Technologies with Luiz Zobiolo
10:15 a.m.	Tour the field, facilities, labs, and greenhouses
12:30 a.m.	Lunch hosted by Coodetec

1:30 p.m.	Farm Visits hosted by Coodetec
2:30 p.m.	Depart for Toledo City
Afternoon	Visit Western Parana State University (Unioeste)
Evening	BBQ with graduate students of Regional Development and Agribusiness

Accommodations

Hotel Maestro Executive
R. Santos Dumont, 2959 - Centro
Toledo-PR, 85900-010
Phone: +55 45 3054-8191

Tuesday May 24 | PARANA

Attire: Neat Casual | Blog Duty: Team 2

All Day	Begin ~7 hour drive towards Curitiba Smallholder farm visits along the way (EMATER: Parana Extension Service)
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Accommodations

Hotel Centro Europeu
Praça General Osório, 61 – Centro
Curitiba - PR, 80020-010
Phone: +55 (41) 3021-9900

Wednesday May 25 | PARANA

Attire: Polos & Jeans | Blog Duty: Team 3

Morning	Drive to Paranagua Port for visit and tour
Afternoon	TBD
Evening	TBD

Accommodations

Hotel Centro Europeu
Praça General Osório, 61 – Centro
Curitiba - PR, 80020-010
Phone: +55 (41) 3021-9900

Thursday May 26 | RIO DE JANEIRO

Attire: Illini Orange T-Shirts + Jeans/Shorts | Blog Duty: Team 4

9:15 a.m.	Depart Curitiba (CWB) via Azul Airlines flight AD 4236 for Rio de Janeiro (SDU)
10:40 a.m.	Arrival at Rio de Janeiro (SDU)
11:30 a.m.	Tourism: Christ the Redeemer statue
1:00 p.m.	Lunch

2:00 p.m.	Check-in to Hotel Olinda Rio on Copacabana Beach
3:00 p.m.	Favela walking tour & lesson
Evening	Dinner on your own

Accommodations

Hotel Olinda Rio
 Av. Atlântica, 2230 – Copacabana
 Rio de Janeiro - RJ, 22041-001
 Phone: + 55 (21) 2159-9000

Friday May 27 | RIO DE JANEIRO

Attire: Business Casual | Blog Duty: Team 1

Morning	Brazilian Development Bank (BNDES)
12:30 p.m.	Lunch
2:00 p.m.	Petrobrás energy company

Accommodations

Hotel Olinda Rio
 Av. Atlântica, 2230 – Copacabana
 Rio de Janeiro - RJ, 22041-001
 Phone: + 55 (21) 2159-9000

Saturday May 28 | RIO DE JANEIRO

Attire: Neat Casual

Morning	Tourism: Sugarloaf Mountain cable car ride
Noon	Lunch on your own
Afternoon	Free time to go to the beach or shop
4:30 p.m.	Check-out and depart for airport
9:10 p.m.	Depart on United Airlines flight 0128 for Houston, TX

Sunday May 29

Attire: Casual

5:25 a.m.	Arrival at George Bush Intercontinental Airport in Houston, TX
7:15 a.m.	Depart on United Airlines flight 0638 for Chicago O'Hare
9:55 a.m.	Arrival at Chicago O'Hare Terminal 1
11:00 a.m.	Arrange for pick-up at airport or Peoria Charter bus to campus on your own

IBIP FACULTY AND STAFF



DR. NICK PAULSON

Faculty Director, IBIP

University of Illinois at Urbana-Champaign
302a Mumford Hall
1301 W. Gregory Drive
Urbana, IL 61801, USA
Tel: +1-217-333-1812
npaulson@illinois.edu

Dr. Nick Paulson is an associate professor in the Department of Agricultural and Consumer Economics (ACE) at the University of Illinois at Urbana-Champaign. He attended Iowa State University, earning his undergraduate degree in Agricultural Systems Technology and graduate degrees in Economics. Paulson has been a member of the ACE faculty since 2007. His appointment at the university includes research, extension, and teaching responsibilities. His research program is focused on risk management, finance, and policy impacting commercial agriculture. As a member of the farmdoc extension project team, Paulson's outreach program covers these same topics. His teaching responsibilities include undergraduate courses in small business finance, marketing, and agribusiness, and graduate courses in econometrics and finance.



DR. MARY ARENDS-KUENNING

Associate Professor, Department of Agricultural and Consumer Economics

University of Illinois at Urbana-Champaign
408 Mumford Hall
1301 W. Gregory Drive
Urbana, IL 61801, USA
Tel: +1-217-333-0753
marends@illinois.edu

Mary Arends-Kuenning is an associate professor in the Department of Agricultural and Consumer Economics and former director of the Lemann Institute for Brazilian Studies at the University of Illinois. She is an economic demographer who focuses on household decisions. Her research areas include children's schooling and child labor, household consumption, and international migration. She began doing research on Brazil in 1992 as part of her dissertation at the University of Michigan. Her work on Brazil has been published in *World Development*, *Journal of Family and Economic Issues*, and as book chapters. This work is often cited in *World Bank* and *United Nations* publications and by researchers.



PEDRO FERNANDES DA COSTA

Visiting Associate Director of Corporate Engagement, College of ACES

University of Illinois at Urbana-Champaign
203 Mumford Hall
1301 W. Gregory Drive
Urbana, IL 61801, USA
Tel: +1-217-265-7902 | +1-859-539-4382
pmferna2@illinois.edu

Pedro Fernandes da Costa is responsible for matching corporate needs with the expertise of the College of ACES in areas such as student engagement, research, philanthropy, professional development, technology transfer, and economic development. Pedro has conducted agricultural economics research, collaborating with the National Oceanographic Association and the U.S. Environmental Protection Agency, at the University of Kentucky for four years. He also has experience as an agronomist, in agricultural operations, management, and sales; and has been instrumental in his family business in Brazil since 1992. Pedro holds a bachelor's degree in Agronomy from UNESP/FCA at Botucatu/SP-Brazil, master's degree in Agricultural Economics from the University of Kentucky, and an M.B.A. from the University of Illinois.



ERIC KURT

*IBIP Multimedia Video Project Instructor
Media Commons Coordinator, Undergraduate Library Media Commons*

University of Illinois at Urbana-Champaign
250 Undergraduate Library
1402 W. Gregory Drive
Urbana, IL 61801, USA
Tel: +1-217-300-1011
ekurt@illinois.edu

Eric Kurt is the media commons coordinator in the Undergraduate Library Media Commons, where he runs multiple video and audio studios and media creation consultation services. He has a bachelor's and master's degree in Computer Graphics Technology from Purdue University. He was the academic department director for the Art Institute of Indianapolis, was an instructor for IUPUI and Purdue University, as well as working as a 3D modeler and technologist for a startup in Indiana. He currently lives in Bloomington, Illinois with his wife and two daughters.

PARTICIPANT INFORMATION: AT A GLANCE

NAME	COLLEGE	MAJOR	YEAR	EMAIL
Emily Bloemer	ACES	Agri-Accounting	Sophomore	ebloeme2@illinois.edu
Frazier Curless	ACES	Farm Management	Sophomore	curless2@illinois.edu
Austin Fee	ACES	Consumer Economics & Finance	Junior	afee2@illinois.edu
Rachel Hawk	ACES	Policy, International Trade, & Development	Sophomore	rbhawk2@illinois.edu
Jorian Heal	ACES	Public Policy & Law	Junior	jheal2@illinois.edu
Craig Henry-Johnson	ACES	Technical Systems Management	Sophomore	cmhenry2@illinois.edu
John Kazarian	ACES	Environmental Economics & Policy	Sophomore	kazaria2@illinois.edu
John Kim	ACES	Agribusiness Markets & Management	Junior	jskim12@illinois.edu
Justin Kubal	ACES	Technical Systems Management	Junior	kubal2@illinois.edu
Abby Marten	ACES	Ag Leadership and Science Education	Junior	amarten3@illinois.edu
Joshua Mathew	Business	Business Process Management	Junior	jxmathe2@illinois.edu
Caitlin McClure	Media	Agricultural Communications	Junior	cjmcclu2@illinois.edu
Lisamarie Nappier	LAS	Economics	Junior	nappier2@illinois.edu
Ali Nation	ACES	Financial Planning	Sophomore	anation2@illinois.edu
Stuart Polen	Business	Business Process Management	Junior	polen2@illinois.edu
Samuel Roche	ACES	Agribusiness Markets & Management	Sophomore	sgroche2@illinois.edu
Christopher Walk	ACES	Agribusiness Markets & Management	Junior	cawalk2@illinois.edu
Jacqueline Walters	ACES	Ag Leadership and Science Education	Sophomore	jswalte2@illinois.edu
Hailey Weyhrich	ACES	Agribusiness Markets & Management	Junior	weyhric2@illinois.edu
Eric Winans	ACES	Crop Sciences	Junior	winans2@illinois.edu
Brian Yoder	ACES	Crop Sciences	Junior	bhyoder2@illinois.edu

PARTICIPANT INFORMATION: PROFILES AND BIOGRAPHIES

EMILY BLOEMER

ebloeme2@illinois.edu
Agri-Accounting
December 2017



Emily grew up appreciating wildlife conservation through quantity and quality control of species in central Illinois. In high school, Emily was very involved with the National FFA Organization, and was a national finalist in her Wildlife Management and Production Supervised Agricultural Experience. She hopes to utilize her love and passion for agriculture through working as an accountant at an agricultural-based company.

FRAZIER CURLLESS

curlless2@illinois.edu
Farm Management
May 2018



Frazier was born and raised in rural west-central Illinois around a family auction business and cattle production operation. He is pursuing a career in agribusiness and agriculture production and hopes to continue working in the agricultural auction business. He believes his time studying Brazilian agriculture will help him to develop a more broad vision of agriculture that will aid him in his future career.

AUSTIN FEE

afee2@illinois.edu
Consumer Economics
& Finance
May 2017



Austin is from a small town in central Illinois. After his internship with Growmark's FS division, as well as his enrollment in various international agriculture classes at the University of Illinois, Austin has become fascinated with Brazil's rapid growth as an agricultural economic power. He is interested in pursuing a career in finance and policy.

RACHEL HAWK

rbhawk2@illinois.edu
Policy, International
Trade, & Development
May 2018



Rachel grew up on a corn and soybean farm in western Illinois. Her background influenced her decision to study agriculture at the University of Illinois. She plans to use her interests in policy and travel, as well as her minor in Leadership Studies, to impact the international agricultural industry.

JORIAN HEAL

jheal2@illinois.edu
Public Policy & Law
May 2017



Jorian grew up in Troy, Illinois, a rural area outside of the city of St. Louis. Her interests are centered on environmental economics and policy. More specifically, she is interested in learning how Brazil plans to implement new environmental policies and how these policies are projected to affect business. She hopes to obtain a law degree so that she can improve her legal education.

CRAIG HENRY-JOHNSON

cmhenry2@illinois.edu
Technical Systems
Management
December 2017



Craig grew up on the far south side of Chicago where he also attended high school at Gwendolyn Brooks College Prep. He has been active in the University of Illinois innovation and entrepreneurship community by participating in business plan competitions and completing courses provided by the Technology Entrepreneur Center on campus. He is interested in the field of sustainability and hopes to be a technical consultant in the field of renewable energy.

JOHN KAZARIAN

kazaria2@illinois.edu
Environmental
Economics & Policy
May 2018



John was born and raised in a Chicago suburb about 25 miles north of the city in a town called Lake Forest. He is interested in natural resource economics and environmental law and policy. He hopes to spend time internationally after he graduates and also receive a graduate degree in law or business.

JOHN KIM

jskim12@illinois.edu
Agribusiness Markets
& Management
May 2017



John Kim was born in Boston, Massachusetts and raised in South Korea. Using his experience from both the western and eastern world, he aspires to create the largest agribusiness that will solve famine in Asia. He plans to fix the distribution system by practicing agricultural entrepreneurship.

JUSTIN KUBAL

kubal2@illinois.edu
Technical Systems
Management
May 2017



Justin grew up in the suburbs of Chicago amidst agricultural farming. His interests are centered on the future of renewables and using this industry to improve the world economy and environmental issues. He hopes to obtain a masters degree and work internationally at some point in his career.

ABBY MARTEN

amarten3@illinois.edu
 Agricultural Leadership
 & Science Education
 May 2017



Abby grew up on a grain and livestock farm in south-central Illinois. Abby is motivated by challenge and change, and her career interests lie at the intersection of agriculture, leadership, and learning. These passions have led her to pursue a career in training and organizational development in the agriculture sector.

JOSHUA MATHEW

jxmathe2@illinois.edu
 Business Process
 Management
 May 2017



Joshua grew up in the Chicago suburbs. When he was younger, he developed a hobby for filmmaking and still loves to make short films in his free time. Also, he is an avid reader. His favorite books are *The Alchemist*, *The Five People You Meet in Heaven*, and *The Stranger*. Joshua is moderately proficient in Spanish and likes to use this skill whenever the chance arises.

CAITLIN McCLURE

cjmcclu2@illinois.edu
 Agricultural
 Communications
 May 2016



Caitlin is originally from Denver, Colorado, but moved to a production farm in southeastern Illinois at a young age. Her interests are focused on bridging the gap between consumers and farmers. She hopes to pursue a career in broadcasting, spotlighting agriculture.

LISAMARIE NAPIER

nappier2@illinois.edu
 Economics
 May 2017



Lisamarie was born and raised in the heart of Chicago, Illinois. Her Nigerian parents, who inspired her to learn more about international business and culture, encouraged her to learn more about the world. She is an Evans Scholar, studying Economics at the University of Illinois, and learning to apply her technical skills to real world situations. Lisa hopes to continue her leadership skills by directing projects, analyzing businesses, and taking on managerial roles.

ALI NATION

anation2@illinois.edu
 Financial Planning
 May 2018



Ali's dedication to the agricultural industry stems from growing up on her family's corn and soybean farm outside of Pittsfield, Illinois. She is interested in pursuing a career in human resources for an agricultural company with a global presence. She has recently completed intensive beginner's Portuguese and will continue with intermediate Portuguese in the fall. She has been fascinated by what she has learned about Brazil and is specifically interested in learning more about how the macro-economy affects farmers and the agricultural industry in Brazil.

STUART POLEN

polen2@illinois.edu
Business Process
Management
May 2017



Stuart grew up in Vernon Hills, Illinois. His passions for foreign affairs, diplomacy, and developmental economics have given him a unique insight into the machinations of logistics and the global supply chain. He hopes to obtain an M.B.A. in Supply Chain Management and pursue Six Sigma certification.

SAMUEL ROCHE

sgroche2@illinois.edu
Agribusiness Markets
& Management
May 2018



Sam grew up in the south suburbs of Chicago. He is interested in holding a management position in the consumer goods industry and one day hopes to work for PepsiCo. Sam loves to play all kinds of sports, and is a big fan of running. He hopes to obtain a Master's of Business Administration and live in Chicago when he's out of college.

CHRISTOPHER WALK

cawalk2@illinois.edu
Agribusiness Markets
& Management
May 2017



Christopher grew up on his family's grain and livestock farm in central Illinois. He started learning business at a young age having the opportunity to work in many different areas of his family's business growing up. He is currently a junior at the University of Illinois majoring in Agricultural and Consumer Economics with a concentration in Agribusiness Markets and Management. He plans to pursue a career off the farm working for an agriculture company.

JACQUELINE WALTERS

jswalte2@illinois.edu
Agricultural Leadership
& Science Education
May 2018



Jacqueline grew up on a grain farm raising corn and soybeans and some livestock. She is interested in broadening her knowledge of the agricultural industry in order to pass on the information she learns to future students. She hopes to obtain a degree in Agricultural Science Education with a minor in food and agribusiness management.

HAILEY WEYHRICH

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Agribusiness Markets
& Management
May 2017



Hailey grew up between her father and mother's family farms in central Illinois. After graduating as Valedictorian in high school, she attended the University of Illinois to pursue her interests in Agricultural and Consumer Economics and has now worked for the College of ACES Alumni Association for almost two years. Hailey hopes to pursue a career in sales or marketing.

ERIC WINANS

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Crop Sciences
May 2017



Eric grew up in Christian County, Illinois where he was involved in FFA and agriculture. He has gained a strong passion for agronomy and being a good steward of the land. Upon graduation, he hopes to be in a position that allows him to make an impact on crop production that will help fulfill the needs of a growing and increasingly affluent world population. His interest in Brazilian agriculture is of the booming grain and seed production industry.

BRIAN YODER

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Crop Sciences
May 2017



Brian grew up on a grain and livestock farm. His life has been centered on agriculture and wants to continue that in the future. Brian has a strong interest in agronomy and wants to expand upon his knowledge to help solve current and future issues. He hopes to pursue a career in crop science while managing his 5th generation family farm.

Emily N. Bloemer

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Permanent Address

6885 North 1800 East Rd
Bloomington, IL 61705

EDUCATION **University of Illinois at Urbana-Champaign** Expected Graduation: Dec. 2017
Bachelor of Science in Agricultural and Consumer Economics
Concentration: Agricultural Accounting
GPA: 3.85/4.00

EXPERIENCE **University Student Financial Services and Cashier Operations** January 2016 – Present
Student *Cashier and Customer Service Officer*

- Converse with students, parents, and university staff regarding tuition, taxes, billing, and payment plans via phone, walk-ins, and email
- Collect and process various customer requests such as tuition payments, cash advances, RSO deposits, university staff rent payment, and emergency short term loans

Bloemer Farm – Brown County, Illinois 2001 - Present
Wildlife Manager

- Maintain and manage the 202 acres contracted under the CRP, TSI, and Quail Programs
- Nourish wildlife through planting 14 food plots with turnips, rye, wheat, beans, corn, and sunflowers
- Eradicate invasive species of Ironwood, garlic mustard, bush honeysuckle, and Russian olive
- Express my passion for maintaining wildlife habitat through competing at the local, section, district, state, and national FFA record book interviews

Illinois Association FFA – Springfield, Illinois 2013 - 2014
Section 9 President

- Presided over 900 members and represented them at the section, state, and national levels
- Organized and hosted Leadership Training School for 150 FFA members
- Traveled to 14 high schools and conducted presentations with hands-on activities

GROWMARK – Bloomington and Effingham, Illinois July 2015
ACE-ING Summer Job Shadow Program

- Shadowed AgriVisor, MID-CO, TGM and GROWMARK at the corporate office
- Gained knowledge and insight from conversing with the broker, treasury, research, HR, law, and construction departments

ACTIVITIES 4-H House Agricultural Cooperative Sorority, *Treasurer, Secretary, Class President, Scholarship Committee*
College of ACES Student Advancement Committee, *ACES Council Representative, Executive Member*
ACES Council, *Freshman Ambassador, Library Liaison*
ACE Ambassador, *ExplorACES Representative*

SKILLS Proficient in QuickBooks

HONORS Jonathan Baldwin Turner Scholar, James Scholar, Dean's List, FFA National SAE Finalist

Frazier Curless

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26131 370th St.
Pittsfield, IL 62363

EDUCATION **University of Illinois at Urbana-Champaign** Expected Graduation: May 2018
Bachelor of Science in Agricultural and Consumer Economics
Concentration: Farm Management
GPA: 3.81/4.00

Missouri Auction School Graduated June 2014

EXPERIENCE **Ag Plus Developments, Inc.** May 2015 – Aug. 2015

- Ag Production Intern*
- Maintained and analyzed season-long crop monitoring program
 - Scouted 9,600 acres of corn and soybeans
 - Assisted with loading and maintenance at 2 million bushel storage facility

Nation Farms Jun. 2014 – Aug. 2014

- Summer Intern*
- Developed deeper understanding of grain production and marketing
 - Scouted fields and practiced pest control
 - Completed detail-oriented farm and home improvement projects

Curless Auction 2004 – Present

- Auctioneer, Ringman*
- Auctioneer, clerk and take ringside bids
 - Communicate with customers and process absentee bids
 - Set up for auctions and strategically place advertisements

College of Agricultural, Consumer and Environmental Sciences Aug. 2015 – Dec. 2015

- Jonathon Baldwin Turner Scholarship Program –Team Leader*
- Prepare photo slideshows and biographies of ten new students in preparation for program banquet
 - Introduce students and read biographies at annual banquet

ACTIVITES **Nabor House Agricultural Cooperative Fraternity** Aug. 2014 – Present

Executive Board/Historian

Agricultural and Consumer Economics Club Aug. 2014 – Present

Treasurer

Collegiate Farm Bureau Aug. 2014 – Present

ACES Council Representative

Agricultural and Consumer Economics Aug. 2014 – Present

Student Ambassador

Austin K. Fee
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 217-617-3576

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30683 218th St.
 Kinderhook, IL 62345

EDUCATION **University of Illinois at Urbana-Champaign** Expected Graduation: May 2017
 Bachelor of Science in Agricultural and Consumer Economics
 Concentration: Consumer Economics & Finance
 GPA: 3.71/4.00

EXPERIENCE **National Grocers Association Case Study – Las Vegas, NV** Nov. 2015-Feb. 2012
Student Case Study Participant

- Work with 3 other students to establish an ecommerce solution for a small grocer in NV - Davis Food & Drug
- Created a presentation featuring financials, platform set-up, general 1 year timeline, and customer demographics
- Presented key points of ecommerce plan in Las Vegas to 2 judges before advancing to a second round with 3 judges

Bank of Springfield – Springfield, IL June 2015-Aug. 2015
Retail Lending/ Loan Documentation Internship

- Developed an understanding of residential mortgage lending along with FHA, IHDA, & FSBO lending
- Utilized Fiserv software to document mortgage loans, order appraisals, order title work, request wage and tax transcripts, and request verifications of employment for loans up to \$1,500,000 in value
- Required a collaborative approach and teamwork involving other employees at the Bank of Springfield as well as third-party individuals employed by law offices, title companies, and federal & state governments

Growmark/Prairieland FS - Jacksonville, IL May 2014-Aug. 2014
Grain Systems Division Assistant June 2013-Aug. 2013

- Assisted with the construction and repair of 34 grain bins & systems including installation of bin sheets, Stir-Ators, augers, unload systems, floors, and grain dryers
- Worked on a diverse team of 9 co-workers with various levels of experience
- Acquired the skills to work both as a team and independently at various times during the construction process

ACTIVITIES Alpha Zeta Morrow Honor Society, *Chancellor*
 Wide Impact Developmental Engineering, *Business Team Lead*
 White Siberian Tigers, *Drummer*

SKILLS Approachable, experience with public speaking, experience with Microsoft Office applications

HONORS Dean's List Fall 2013, Dean's List Fall 2015

Rachel B. Hawk

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Champaign, IL 61820**Permanent Address**1691 30th Ave
Aledo, IL 61231

- EDUCATION** **University of Illinois at Urbana-Champaign** Expected Graduation: May 2018
Bachelor of Science in Agricultural and Consumer Economics
Concentration: Policy, International Trade and Development
Minor: Leadership Studies
GPA: 3.48/4.00
- EXPERIENCE** **College of ACES LIAC –University of Illinois** January 2015-Present
Special Events Intern
- Prepare conference rooms for meetings and events, assist at special functions related to the college, and interact with visitors to ACES Library, Information and Alumni Center
- Hawk Farms – Aledo, IL** September 2007-Present
Farmhand
- Assist my father in whatever task is presented, including, but not limited to: painting fences or barns, operating, moving and cleaning machinery, caring for livestock
- Illinois Association FFA - Springfield, IL** May 2015-August 2015
Summer Intern
- Prepared for and helped execute various summer events, including Illinois FFA State Convention, IAVAT Conference, State Officer Meetings, FFA Barnyard and Ag Tours at Illinois State Fair
 - Aided state staff and FFA members as needed
- Illinois Association FFA –Springfield, IL** June 2013-June 2014
State Vice President
- Traveled the state of Illinois advocating for agriculture, agricultural education and FFA
 - Facilitated workshops, gave presentations and speeches
 - Interacted with FFA members to encourage them to take opportunities FFA has to offer
- ACTIVITIES** Sigma Alpha Professional Agricultural Sorority, *Professional Development Chair, Alumni Relations Chair*
Collegiate Farm Bureau, *Public Relations Chair*
Past State Officer Alumni Affiliate, *Secretary*
College of ACES Student Advancement Committee
Ag in the Classroom Volunteer Presenter
- SKILLS** Customer service, event planning, public speaking, and Microsoft Office
- HONORS** Jonathan Baldwin Turner Scholar, Campus Honors Program, American FFA Degree

Jorian Heal
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 Edwardsville, IL 62025

EDUCATION **University of Illinois at Urbana-Champaign** Expected Graduation: May. 2017
 Bachelor of Science in Agricultural and Consumer Economics
 Concentration: Public Policy & Law
 Minor: Environmental Economics and Law
 GPA: 3.52/4.00

EXPERIENCE **Project Hart** June 2015-Present
Founder and CEO

- Set up nonprofit including necessary legal requirements for a 501c3 organization
- Provides Kindles with thousands of ebooks to children who have limited access to books
- Lead in marketing including creation of explainer video
- Update Social Media (Twitter, Facebook, and Instagram pages) and develop website (www.projecthart.org)
- Manage a team of 20 volunteers

Interfaith Legal Services for Immigrants May 2015-August 2015
Legal Administrative Assistant

- Worked directly with potential clients that were immigrants trying to seek asylum in the United States by interviewing and processing intake forms
- Discussed with lead staff attorney the viability of cases to move forward or explain to the clients reason for denial and provide additional resources
- Set up billing and case system with eImmigration software

Illinois Madison County State's Attorney Office May 2015-Aug. 2015
Junior Law Intern

- Worked with attorneys to get signatures of restraining orders and other form signed by judge, sat in on court cases
- Created case files for dockets
- Responsible for processing fingerprints in Clericus Magnus as well as looking up Driver's License information

ACTIVITIES The Gavel, *Chief Editor*
 Pre-Law Honors Society, *Executive Board Member, Secretary*
 James Scholar Leadership Advisory Team, *Member*
 Phi Eta Sigma Freshmen Honors Society, *Member*

SKILLS Proficient in the use of Mac OS and Windows operating systems

HONORS James Scholar, Dean's List, Leadership Certificate

Craig Henry-Johnson

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- EDUCATION** **University of Illinois at Urbana-Champaign** Expected Graduation: Dec. 2017
 Bachelor of Science in Technical Systems Management
 Concentration: Renewable Energy
 Minor: Electrical and Computer Engineering
 GPA: 2.52/4.00
- EXPERIENCE** **Vector Marketing – Chicago, IL** June 2014–Present
Assistant Manager
- Assisted the Branch Manager with interviews, as well as, facilitated interviews.
 - Aided in the training of over 100 sales representatives.
 - Conducted Field Training for sales representatives.
 - Coached and advised representatives on time management and sales techniques.
 - Collaborated with other assistant managers to effectively run daily operations.
 - Helped in achieving the rank of the #2 Branch Office in the nation and \$214,000 in office sales for one summer.
- Sales Representative*
- Developed and organized a client base through appointments and referrals.
 - Educated customers on kitchen cutlery and the benefits of Cutco.
 - Responsible for the direct sale of over \$25,000 worth of Cutco Cutlery.
 - Established long-term customer relationships through rapport and service.
 - Honored by the CEO as a member of the “President’s Club” for over \$15,000 in sales in one summer.
- NSBE Summer Engineering Experience for Kids** Summer 2014
Mentor
- Lead classroom activities related to STEM careers.
 - Taught and supervised 4th graders’ construction of three engineering toys.
- ACTIVITIES** National Society for Black Engineers, *Member; Tech Committee*
 Innovation LLC, *Peer Leader*
 Connect, Student Org, *Mentor Training Specialist, Executive Board*
- SKILLS** Proficient in Microsoft Office Programs (Word, Excel, Powerpoint, Access); Experience with user-oriented collaborative design, product development, and sustainable design
- HONORS** President’s Award Scholar, TEC/iFoundry Innovation Certificate Student, Vector Marketing President’s Club Member

John T. Kazarian

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Permanent Address

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Lake Forest, IL 60045

EDUCATION **University of Illinois at Urbana-Champaign** Expected Graduation: May 2017
 Bachelor of Science in Agricultural and Consumer Economics
 Concentration: Environment and Economic Policy
 Minor: None
 GPA: 2.90/4.00

EXPERIENCE **XSELL Technologies** June 2015 - August 2015
Summer Intern

- Assisted on-line chat professionals for the company, I would contribute to conversations and interactions with potential customers about products, sales, or anything they needed.
- Had the opportunity to sit in on conference calls with clients, also was able to attend weekly team meetings and learn the ins and outs of how the company operated and what needs to be done to keep everything running smoothly.
- Organized and put together PowerPoint presentations for potential clients of the company.
- Helped create and format a brand new website for the company on a site called Squarespace. Used modern trends to design the website and to make it as appealing as possible.

New Vision Athletics September 2011 – August 2014
Head Coach/Referee/Counselor

- Coached children from 1st-6th Grade in their first experience with competitive sports in baseball, football, lacrosse, and basketball. Also served as counselor for summer sport camp program with responsibility for 8-10 children at a time.
- Responsible for individual skill development for participants, organization of teams and activities.
- Assured that programs and activities were conducted in a safe and healthy environment at all times.
- Responsible for modeling the NVA culture of sportsmanship, competitiveness and fun.
- Responsible for interacting with parents regarding their child's progress and addressing any questions or concerns the parents may have regarding their child or the NVA program.

ACTIVITIES Phi Delta Theta Fraternity, *Active Member, Warden*
 GLASA Sled Hockey, *Volunteer*

SKILLS Taken a class in Excel, can work efficiently on the program

HONORS None

John S. Kim

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Permanent Address

Raemian Eastpalace 1410-1201
Suji-gu, South Korea

EDUCATION **University of Illinois at Urbana-Champaign** Expected Graduation: May 2018
Bachelor(s) of Science in Agricultural and Consumer Economics & Crop Science
Concentration: Markets and Management & Crop Agribusiness
GPA: 4.00/4.00

EXPERIENCE **National Agricultural Cooperative Federation** July 2015 – August 2015
Product Development/Export Intern

- Conducted market research on processed meat products and presented to managers biweekly
- Translated 200 pages of official documents and organized 2,000 pages of official documents
- Conducted primary research on consumer taste preferences and analyzed the results to present

ACTIVITIES **Illini Fighting Hunger** February 2015 - Present
Leadership Team

- Package meals to send to local food banks

Alpha Zeta Morrow Chapter*Philanthropy Chair*

- Organize various volunteer activities.

Nabor House Cooperative Agricultural Fraternity*Assistant Treasurer*

- Manage house bills and financials, and budget house events

ACE Ambassador*Active Member*

- Present in front of prospective students and students' parents in school events

National Agri-Marketing Association*Treasurer*

- Developed innovative agricultural products and marketing plans, as a team.
- Presented the product for 20 minutes at the annual national NAMA competition.

Illinois Leadership Certificate Program**Public Relations Certificate Program**

SKILLS Proficient in Korean and limited Chinese
Bloomberg Terminal, Rotman Interactive Trader and Morningstart Direct
Intermediate proficiency in Python and JavaScript
Proficient in Microsoft Excel

HONORS Dean's List: Fall 2014, Spring 2015, Fall 2015 ACES Aspire Award Scholarship, I4I Scholarship, ACES Study Abroad Scholarship, NH Scholarship, James Scholar

Justin Kubal
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Permanent Address

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 Lisle, IL 60532

EDUCATION **University of Illinois at Urbana-Champaign**
 Bachelor of Science in Technical Systems Management
 Concentration: Bioenergy Systems
 Minor: Business
 GPA: 3.00/4.00

Expected Graduation: May 2017

EXPERIENCE **Energy Biosciences Institute**

May 2015-August 2015

Farm Equipment Management/ Crops Research Assistant

- Field trial planting and maintenance, worked with a variety of crops species: miscanthus, switchgrass
- Watered and mowed specific site plots, took measurements, and collected data on growth
- Operated farm equipment and machinery including wide variety of mowers/tractors primarily E series
- Research equipment installation and repairs in lab and field settings; routine maintenance of machines
- Assisted with day-to-day operations, including site maintenance and upkeep

Site Operations of Chicago

May 2013-August 2015

Site Crew/ Large Event Operator

- Event management of PGA Golf Tournaments, music festivals and other outdoor events throughout the Chicago land area
- Coordinated operational tasks with a team focusing on efficient strategies, and organizational methods
- Worked with machinery, people, technology and product distribution throughout large site areas
- Execute specific daily tasks under time limitations and weather setbacks

Pelican Harbor Aquatic Park

May 2009-August 2012

Waterpark Lifeguard and Maintenance

- Prevented/responded to aquatic and park emergencies; CPR and First Aid certified
- Taught new employees skills and methods to adequately perform for necessary daily expectations
- Conduct routine maintenance of park's facilities, all outdoors, managed hundreds of patrons daily

ACTIVITIES Illinois Solar Decathlon: Race to Zero 2016, *Finances, Sponsorship, & Construction Management Team Lead*
 Delta Sigma Phi Fraternity, *Recruitment Director, New Member Education, Environmental Chair*

SKILLS Proficient in the use of Mac OS and Windows operating systems

Joshua Mathew
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Permanent Address

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 Schaumburg, IL 60194

- EDUCATION** **University of Illinois at Urbana-Champaign** Expected Graduation: May 2017
 Bachelor of Science in Information Systems and Information Technology
 Bachelor of Science in Business Process Management
 GPA: 3.00/4.00
- EXPERIENCE** **CSG International** June 2016-August 2016
Incoming Product Management Intern
- Students Consulting for Nonprofit Organizations** February 2016-Present
Consultant
- Analyze and help restructure nonprofit organizations by revamping their marketing plans to increase visibility and donations
 - Chosen as 1 of 18 members amongst an applicant pool of more than 80 to join the student-led consulting organization
- State Farm Research and Development Center** August 2015-Present
IT Systems Intern
- Collect and validate metadata for existing data in different environments
 - Identify areas of metadata consolidation which could be streamlined
 - Coordinate work amongst the team in order to maximize project efficiency
- Global Business Brigades** August 2015-January 2016
Consultant; Social Chair
- Implemented events conducive to building strong relationships between 50+ members within the organization
 - Assisted with the development and production of local Panamanian businesses
 - Helped increase financial literacy within the Pueblo Nuevo community
- ACTIVITIES** Illinois Business Council, *Professional Development Committee, Social Committee,*
 Business Entrepreneurs Associations, *Vice President of Internal Operations*
- SKILLS** Proficiency in the use of Mac OS and Windows operating systems
 Moderate proficiency in the Spanish language
- HONORS** Phi Sigma Theta National Honor Society Nominee

Caitlin McClure

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Permanent Address

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EDUCATION **University of Illinois at Urbana-Champaign**
Bachelor of Science in Agricultural Communications
Concentration: Broadcast Journalism
Minor: Food and Environmental Systems
GPA: 3.29/4.00

Expected Graduation: May 2017

EXPERIENCE **Neuhoff Media - Decatur, Illinois**

June 2015-Present

Ag Reporter

- Investigate news and report it across various media platforms including radio, podcasts, and video
- Find, create, and produce own stories

University of Illinois - Urbana, Illinois

January 2014-Present

Intern

- Maintain website by keeping information up to date including writing news releases and promotional material
- Serve as program ambassador and promote new courses

North American International Livestock Exposition - Louisville, Kentucky November 2014

Press Room Intern

- Sought out news stories and conducted interviews
- Wrote press releases and captions about the exposition
- Worked with photographers to capture candid moments of the exposition and exhibitors

ACTIVITIES

Illini Agricultural Communicators of Tomorrow, *President, Reporter, WCFA Chair*
Student Alumni Ambassadors, *V.P. Service, Publicity Co-Director*
Sigma Alpha Professional Agricultural Sorority, *Philanthropy Chair*
Student Advancement Committee
College of Media Student Ambassador
Pre-Law Club
Phi Kappa Phi Honors Fraternity
Phi Eta Sigma Honors Freshman Fraternity

SKILLS

Proficient in the use of Mac OS and Windows operating systems
Proficient in Adobe Suite programs InDesign, Illustrator, PhotoShop, Premiere, and Audition

HONORS

Presidential Scholar, Richard Hemminger Scholarship recipient, Farm Bureau Scholarship recipient, Jenny Seitzinger Friendship Award, 2015 Radio Show Scholar, 2016 NextRadio College Contest Winner

Lisamarie I. Nappier

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Current Address1007 S. Third St.
Champaign, IL 61801**Permanent Address**6550 N. Ashland Ave Apt. 1E
Chicago, IL 60626**EDUCATION****University of Illinois at Urbana-Champaign**

Expected Graduation: May 2017

Bachelor of Arts in Liberal Arts and Sciences

Concentration: Economics

Minor: Business

GPA: 3.21/4.00

EXPERIENCE**Language Acquisition Lab - University of Illinois**

May 2015-Present

Office Assistant

- Schedule research appointments for over 200 families
- Direct families and children to corresponding studies
- Using Microsoft Excel frequently to organize and form complex database
- Lead booth presentations about lab and recruit families during Farmers Market

River Forest Country Club - Elmhurst, Illinois

June 2009-August 2014

Golf Caddie ('A' Status)

- Assisted golfers in managing golf carts, carrying bags, and optimizing golf rounds
- Mentored incoming new caddies who were also affiliated with the Daniel Murphy Scholarship Fund Caddie Summer Program

Illini Union Bookstore – University of Illinois

January 2014

Retail Cashier

- Maintained book keeping in store and filed new book orders for students
- Handled over 100 customers in understanding store policy, purchases, and services for additional assistance

ACTIVITIES

AIIESEC Illinois: Global Leader, *V.P. of Logistics, External Relations Chair, Regional Organizing Committee V.P. of Hotel Relations, Performance Management Director of External Relations, V.P. of Volunteering Committee, Welcome Day Leader*

SKILLS

Proficient in the use of Mac OS and Windows operating systems, Microsoft Word/Excel/PowerPoint

HONORS

Western Golf Association Chick Evans Scholar, Endowed Named Chick Evans Scholar, College of Liberal Arts and Sciences' Certificate of Excellence

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 217-242-5832

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EDUCATION **University of Illinois at Urbana-Champaign** Expected Graduation: May 2018
 Bachelor of Science in Agricultural and Consumer Economics
 Concentration: Financial Planning
 Minor: Leadership Studies
 GPA: 3.96/4.00

EXPERIENCE **Farmers State Bank - Pittsfield, IL** May 2015 - August 2015
Marketing and Communications Intern

- Scouted the two independent corn test plots owned by the bank, kept a weekly blog and wrote a newsletter based on my plot observations that was sent to over 600 customers
- Updated Facebook page, crafted a press release, researched marketing ideas, designed 2 invitations, a mailing insert, and a scholarship newspaper advertisement using InDesign

GROWMARK - Bloomington, IL January 2015 & December 2015
Accounting/Finance Job Shadow and Human Resources Job Shadow

- Gained an understanding of the accounting/finance department by shadowing an employee that managed stocks as well as meeting with other individuals within the department
- Explored the daily responsibilities of a corporate recruiter in the human resources department by observing ways to search for qualified candidates online and by experiencing a phone interview

First National Bank of Barry - Barry, IL June 2014 - August 2014
Teller/Farm Representative Intern

- Performed regular banking transactions for customers, listened carefully to the desires of the customer and searched persistently for a solution to guarantee customer satisfaction
- Reviewed farm loans to decipher if the customer remained financially stable to insure profit maximization for the bank

ACTIVITIES Sigma Alpha Professional Agricultural Sorority, *Second Vice President, Scholarship Chair*
 Explore ACES Steering Committee, *Co-Director of Logistics*
 Collegiate Farm Bureau, *ACES Council Representative*
 Agriculture and Consumer Economics Ambassador
 Agriculture Future of America Leader's Conference Attendee

SKILLS Proficient in Microsoft Word, Excel, and PowerPoint and experience with Adobe InDesign
 Beginner Level Brazilian Portuguese, Enrolled in Intermediate Brazilian Portuguese (Fall 2016)

HONORS Jonathan Baldwin Turner Scholar, Recipient of Lemann Scholarship for Brazilian Studies, Dean's List, Illinois State FFA Degree

Stuart J. Polen

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Vernon Hills, IL, 60061

- EDUCATION** **University of Illinois at Urbana-Champaign** Expected Graduation: May 2017
 Bachelor of Science in Business Process Management
 Bachelor of Science in Marketing
 Minor in International Development Economics
 GPA: 3.10/4.00
- EXPERIENCE** **Model United Nations Development Organization (MUNDO)** July 2013-Present
Chief of General Stations, Department of Simulations
- Administered the editing and revising of 22 background guides as one of 6 members of the editorial team
 - Ensured an alignment of goals between 3 different departments
 - Led a team of 6 staffers to execute a political simulation of 11 committees with a total of 500 high school students
- Model United Nations at Illinois (MUNI)** September 2013-Present
Chief of Staff
- Increased conference enrollment by 20%
 - Negotiated with multiple hotels and saved 44% on accommodations
 - Oversaw the day-to-day operations for the conference, including logistics, content creation and registration
- Friends of Carol Sente** June 2014-August 2015
Campaign Intern
- Designed efficient strategies for canvassing 52 precincts quickly and thoroughly by delegating assignments in a team of 6
 - Trained 2 new interns on the fundamentals of canvassing and taught them strategies for persuasion and client facing roles
 - Addressed the concerns of constituents and thoroughly articulated the Representative's agenda
- The Fresh Market** May 2013-May 2015
Produce Clerk
- Significantly reduced product loss by accelerating the cleanup of shelves during a power outage
 - Assisted another store with operations by working on an unscheduled day to alleviate understaffing
 - Promoted from Courtesy Clerk to Produce Clerk in less than three months
- ACTIVITIES** Illinois Model United Nations, *Fundraising Chair, Simulations Director, Conference Competitor*
 Young Invincibles Student Impact Project, *Lobbyist*
- SKILLS** Proficient in Microsoft Excel
- HONORS** University of Illinois Department of Communications Pecha Kucha Tournament, *Semifinalist*

Samuel Roche**CURRENT ADDRESS**

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Permanent Address

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Chicago Heights, IL 60411

EDUCATION	University of Illinois at Urbana-Champaign Bachelor of Science in Agricultural and Consumer Economics Concentration: Agribusiness Markets & Management Minor: Business GPA: 3.39/4.00	Expected Graduation: May 2018
EXPERIENCE	Olympia Fields Country Club <i>Honor Caddie and Trainer</i> <ul style="list-style-type: none"> • Developing business etiquette by working with professionals in various fields • Selected to train and develop peers to become new caddies 	April 2009-Present Olympia Fields, IL
	Alpha Xi Delta <i>Kitchen Worker/Dish Washer</i> Champaign, IL <ul style="list-style-type: none"> • Assist house chef by washing dishes, preparing food, and cleaning up • Improving abilities to work in a team environment with 10 staff workers 	August 2014- Present
	Vice President of New Scholars, Chick Evans Scholars <i>New Scholar Educator</i> <ul style="list-style-type: none"> • In charge of making sure the Evans Scholars class of 2020 acclimates to college successfully • Extensive communication with the Western Golf Association in regards to the Class of 2020 • Collaborated with the Executive Board on creating a functioning house for the remaining 95 patrons • Elected on behalf of my peers 	January 2016-Present
	Camp Kesem <i>Counselor</i> <ul style="list-style-type: none"> • Entrusted with the responsibility of leading 35-40 campers age 9-11 in activities such as tag, dancing, rock climbing, and cave exploration • Increased my relatability when working with kids and adult leaders 	August 2015 YMCA Camp Benson, IL
	Social Chair of New Scholars Class of 2018 <ul style="list-style-type: none"> • Plan and organize events with New Scholar Freshman Class • Managed five miscellaneous events that improved class chemistry 	August 2014- Present
ACTIVITIES	Chick Evans Scholarship House, V.P. of New Scholars, American Marketing Association, Orange Krush, Camp Kesem Illinois	
SKILLS	Proficient in the use of Microsoft Excel and Word	
HONORS	Chick Evans Caddie Scholarship, Dean's List, Adelor J. Petit New Scholar of the Year	

Christopher Walk

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Current Address

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Permanent Address

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- EDUCATION** **University of Illinois at Urbana-Champaign** Expected Graduation: May 2017
Bachelor of Science in Agricultural and Consumer Economics
Concentration: Agribusiness Markets and Management
GPA: 3.74/4.00
- Lake Land College, Mattoon, Illinois** May 2015
Associate of Science
- EXPERIENCE** **WSF Trucking – Neoga IL** May 2009 – August 2015
Manager
- Conducted financial analysis on miles operated and fuel economy
 - Optimized dispatch for 10 power units to ensure optimal revenue
 - Wrote business plan for lenders to source funding for growth
- Walk Stock Farm - Neoga, Illinois** May 2015 – August 2015
Management Trainee
- Assumed increasing responsibilities for 5000 sow farrow to finish operation with 3000 acres
 - Analyzed feed rations weekly to improve feed cost
 - Prepared contracts for contract finishing barns and water easements
 - Participated in weekly production meetings with other middle managers
- Accounting Intern* May 2014 – August 2014
- Administered payroll for 50 employees bi-weekly
 - Handled daily accounts payable and receivable and prepared monthly and quarterly entries
 - Managed Inventory of feed ingredients and medications
- General Farm Hand* May 2009 – May 2014
- Performed daily duties in barns and shop; worked in the fields in the Fall and Spring
- ACTIVITIES** **Nabor House Fraternity University of Illinois** August 2015
- Cooperative agriculture house
- Student Trustee: Lake Land College, Mattoon, IL** April 2014 – April 2015
- Elected to serve as student member on college board of trustees
 - Gave monthly updates and provided student's perspective on issues
 - Advocated for Lake Land at State Capital and Washington D.C.
 - Organized Student Success Fair to promote student services on campus
- Student Ambassador: Lake Land College, Mattoon, IL** September 2013 – May 2015
- Recruited potential students at the National FFA Convention and college fairs
 - Recruited potential students at local high schools
 - Led and organized campus visits for potential students and parents

Hailey N. Weyhrich

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EDUCATION **University of Illinois at Urbana-Champaign** Expected Graduation: May 2017
Bachelor of Science in Agricultural and Consumer Economics
Concentration: Agribusiness Markets and Management
GPA: 3.35/4.00

EXPERIENCE **University of Illinois College of ACES Alumni Association** August 2014-Present
Intern

- Assist with alumni record maintenance using coding in databases and filing records
- Help to represent the Association and the Student Advancement Committee at events and activities by assisting with planning, preparing documents and registration for the events
- Manage the Alumni Association social media and marketing initiatives

University of Illinois Extension May 2015-August 2015
4-H Summer Assistant

- Supported the 4-H Program Coordinator in all aspects of 4-H, including preparing and overseeing the events at the County Fair during the Coordinator's maternity leave
- Assisted walk-in clients with Master Gardner/Naturalist questions, SNAP programs, and other efforts of the Extension office

BIG R July 2011- August 2014
Associate in Farm and Automotive Department

- Managed the day-to-day operations of the department by restocking animal feed and the shelves
- Trained to be a cashier and manage the customer service desk as well as fill-in in the Lawn & Garden (selling Stihl and other equipment) and Sporting Goods (handling ammunition and firearms) departments
- Worked with members of corporate management regarding workplace regulations and rules
- Established strong communication skills and trust through the understanding and mutual respect of co-workers

ACTIVITIES Sigma Alpha Professional Agricultural Sorority, *Social Chair 2015*
ACE Ambassador
ACE Club
Collegiate Farm Bureau
Student Advancement Committee
University of Illinois NAMA

SKILLS Proficient in the use of Windows operating systems and MS Office Software products

HONORS Dean's List

Eric T. Winans

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- EDUCATION** **University of Illinois at Urbana-Champaign** Expected Graduation: May 2017
 Bachelor of Science in Crop Sciences
 Concentration: Crops Agribusiness
 Minor: Food and Agribusiness Management
 GPA: 3.41/4.00
- Lake Land College, Mattoon, Illinois** Aug. 2013-May 2015
 Associate of Science in Agriculture
- EXPERIENCE** **Land O'Lakes Inc.** Mar. 2016-Present
Regional Agronomist Intern
- Manage Answer Plots in Illinois
 - Design and conduct crop protection and fertility trials for research and product demonstrations
- University of Illinois Crop Physiology Lab** Aug. 2015-Present
Undergraduate Research Assistant
- Part time help under Dr. Fred Below
 - Aid in the collection and analysis of data from corn and soybean research trials
- WinField Solutions, LLC** May 2015-Aug. 2015
Retail Development Manager Intern
- Used tissue sampling and nutrient analysis as a tool for selling micronutrient fertilizers
 - Conducted plant growth regulator trials on corn and soybeans at different growth stages
 - Scouted fields for weed pressure, disease, and corn rootworm damage
 - Helped sales team with plot tours, distribution, data entry, and signing plots
- Grain and Feed Association of Illinois** March 2015-Nov 2015
Industry Immersion Intern at ADM in Taylorville, IL
- Program that provides leadership training and work experience at a grain handling facility
 - Worked in the areas of grain merchandising, weighing and grading loads, and outside operations
- ACTIVITIES** Field and Furrow Club
 National FFA Alumni, *Lifetime Member*
 Lake Land Ag Transfer Club, *President*
- SKILLS** Proficient in the use of Mac OS and Windows operating systems and Microsoft Office.
- HONORS** American FFA Degree, graduated *cum laude* at Lake Land College

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 Edinburg, IL 62531

EDUCATION **University of Illinois at Urbana-Champaign** Expected Graduation: May 2017
 Bachelors of Science in Crop Sciences
 Concentration: Crop Agribusiness
 GPA: 3.56/4.00

Lake Land College - Mattoon, Illinois Graduated: May 2015
 Associate in Science
 GPA: 3.66/4.00

EXPERIENCE **DuPont Pioneer - Ivesdale, Illinois** March 2016 - Present
Student Help

- Gained valuable insight to the seed industry and how it operates
- Assisted with cleaning seed, sorting packets, and running seed counter

Yoder Partnership – Edinburg, Illinois May 2009-Present
Farm Hand

- Duties include crop field work, daily care of cattle, and various maintenance tasks around the farm.
- Work heavily with our forage production and customers

John Deere – University of Illinois Sept. 2015-Dec. 2015
Student Help

- Worked with PhD student Eric Coronel studying the effects of farm implements on crop yields
- Assisted with field work, grain shelling, and data entry

AgReliant Genetics – LG Seeds May 2015-Aug. 2015
Sales Intern

- Worked and learned from District Sales Manager and area Agronomists
- Assisted with contacting customers to retrieve seed boxes and pallets, as well as putting up field signs

ACTIVITIES University of Illinois Field and Furrow Club
 Lake Land College Ag Transfer Club

HONORS University of Illinois James Scholar
 Lake Land College Presidents List
 Lake Land College Deans List
 Phi Theta Kappa

COLLEGE OF
ACES

aces.illinois.edu